

	<b>Strategy</b>	<b>Generation Engineering</b>
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## **CONTENTS**

	<b>Page</b>
<b>1. INTRODUCTION .....</b>	<b>3</b>
<b>2. SUPPORTING CLAUSES .....</b>	<b>4</b>
2.1 SCOPE .....	4
2.1.1 Purpose .....	4
2.1.2 Applicability .....	4
2.2 NORMATIVE/INFORMATIVE REFERENCES .....	4
2.2.1 Normative .....	4
2.2.2 Informative .....	4
2.3 DEFINITIONS .....	4
2.3.1 Classification .....	4
2.4 ABBREVIATIONS .....	4
2.5 ROLES AND RESPONSIBILITIES .....	5
2.6 PROCESS FOR MONITORING .....	5
2.7 RELATED/SUPPORTING DOCUMENTS .....	5
<b>3. TENDER TECHNICAL EVALUATION STRATEGY .....</b>	<b>5</b>
3.1 TECHNICAL EVALUATION THRESHOLD .....	5
3.2 TET MEMBERS .....	5
3.3 MANDATORY TECHNICAL EVALUATION CRITERIA .....	6
3.4 QUALITATIVE TECHNICAL EVALUATION CRITERIA .....	7
3.5 FORESEEN ACCEPTABLE / UNACCEPTABLE QUALIFICATIONS .....	9
3.5.1 Risks .....	9
3.5.2 Exceptions / Conditions .....	10
<b>4. AUTHORISATION .....</b>	<b>11</b>
<b>5. REVISIONS .....</b>	<b>11</b>
<b>6. DEVELOPMENT TEAM .....</b>	<b>11</b>
<b>7. ACKNOWLEDGEMENTS .....</b>	<b>11</b>

## **TABLES**

Table 1: TET Members .....	5
Table 2: Mandatory Technical Evaluation Criteria .....	6
Table 3: Qualitative Technical Evaluation Criteria .....	7
Table 4: TET Member Responsibilities .....	8
Table 5: Acceptable Technical Risks .....	9
Table 6: Unacceptable Technical Risks .....	9
Table 7: Acceptable Technical Exceptions / Conditions .....	10
Table 8: Unacceptable Technical Exceptions / Conditions .....	10

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## 1. INTRODUCTION

This document stipulates the tender technical evaluation strategy for the manufacture and supply of fabric reinforced and steel cord reinforced conveyor belts. The conveyor belts must be manufactured in South Africa.

The strategy has Mandatory and Qualitative Technical Evaluation Criteria.

Mandatory Technical Evaluation Criteria are 'must meet' criteria. These criteria shall not be weighted or point scored but shall be assessed on a "meet" or "not meet" basis. An assessment of 'not meet' against any criterion shall disqualify the tenderer.

Qualitative Technical Evaluation Criteria are weighted evaluation criteria used to identify the highest ranked tenderer after determining that the Mandatory Evaluation Criteria have been met. The Qualitative Evaluation Criteria are weighted to reflect the relative importance of each criterion. The following scoring method will be used:

Score	(%)	Definition
5	100	<b>COMPLIANT</b> <ul style="list-style-type: none"><li>• Meet technical requirement(s) AND;</li><li>• NO foreseen technical risk(s) in meeting technical requirements.</li></ul>
4	80	<b>COMPLIANT WITH ASSOCIATED QUALIFICATIONS</b> Meet technical requirement(s) with; <ul style="list-style-type: none"><li>• Acceptable technical risk(s) AND/OR;</li><li>• Acceptable exceptions AND/OR;</li><li>• Acceptable conditions.</li></ul>
2	40	<b>NON-COMPLIANT</b> <ul style="list-style-type: none"><li>• Does not meet technical requirement(s) AND/OR;</li><li>• Unacceptable exceptions AND/OR;</li><li>• Unacceptable conditions.</li></ul>
0	0	<b>TOTALLY DEFICIENT OR NON-RESPONSIVE</b>

Note: The scoring table does not allow for scoring of 1 and 3.

The minimum weighted final score is as per section 3.1

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## **2. SUPPORTING CLAUSES**

### **2.1 SCOPE**

The scope of the strategy is for the technical evaluation of the tenders for the manufacture and supply of conveyor belts to establish the conveyor belts national contract.

#### **2.1.1 Purpose**

The purpose of this tender technical evaluation strategy is to define the Mandatory Evaluation Criteria, Qualitative Evaluation Criteria and TET member responsibilities the technical evaluation of the tenders for the manufacture and supply of conveyor belts.

#### **2.1.2 Applicability**

This document shall apply to Eskom Generation Engineering.

### **2.2 NORMATIVE/INFORMATIVE REFERENCES**

Parties using this document shall apply the most recent edition of the documents listed in the following paragraphs.

#### **2.2.1 Normative**

- [1] 240-168966153 Generation Tender Technical Evaluation Procedure
- [2] 240-55864434 Belt Storage and Handling Guideline
- [3] SANS 1173:2013 Conveyor belting — General purpose textile-reinforced construction
- [4] SANS 1366:2013 Conveyor belting — Steel cord reinforced construction

#### **2.2.2 Informative**

None.

### **2.3 DEFINITIONS**

#### **2.3.1 Classification**

**Controlled disclosure:** Controlled disclosure to external parties (either enforced by law, or discretionary).

### **2.4 ABBREVIATIONS**

<b>Abbreviation</b>	<b>Description</b>
BMH	Bulk Materials Handling
CoE	Centre of Excellence
SANS	South African National Standards
SANAS	South African National Accreditation System
TET	Technical Evaluation Team

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## **2.5 ROLES AND RESPONSIBILITIES**

As per 240-168966153 Generation Tender Technical Evaluation Procedure.

## **2.6 PROCESS FOR MONITORING**

N/A.

## **2.7 RELATED/SUPPORTING DOCUMENTS**

None.

## **3. TENDER TECHNICAL EVALUATION STRATEGY**

### **3.1 TECHNICAL EVALUATION THRESHOLD**

The minimum weighted final score (threshold) required for a tender to be considered from a technical perspective is 70%.

### **3.2 TET MEMBERS**

**Table 1: TET Members**

<b>TET number</b>	<b>TET Member Name</b>	<b>Designation</b>
TET 1	Andrew Matlala	Chief Engineer
TET 2	Pitso Letsoenyo	Engineer
TET 3	Mkhululi Ncube	Engineer

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### **3.3 MANDATORY TECHNICAL EVALUATION CRITERIA**

**Table 2: Mandatory Technical Evaluation Criteria**

	<b>Mandatory Technical Criteria Description</b>	<b>Reference to Technical Specification / Tender Returnable</b>	<b>Motivation for use of Criteria</b>
1.	Manufacturing certification for fabric belts / steel cord belts.	SANS 1173 / 1366 Certificate, or certification for SANS 1173/1366 from a company accredited by SANAS.	To ensure that conveyor belts are manufactured according to standard.
2.			
3.			
4.			
5.			
6.			
7.			
8.			
9.			

Notes: 1. The tenderer for fabric belts must submit SANS 1173 certificate. The tenderer for steelcord belts must submit SANS 1366 certificate. The tenderer for both types of belts must submit both certificates.

### 3.4 QUALITATIVE TECHNICAL EVALUATION CRITERIA

**Table 3: Qualitative Technical Evaluation Criteria**

<b>Qualitative Technical Criteria Description</b>	<b>Reference to Technical Specification / Tender Returnable</b>	<b>Criteria Weighting (%)</b>	<b>Criteria Sub Weighting (%)</b>
<b>Belt Storage and Handling</b>	<b>240-55864434 Belt Storage and Handling Guideline</b>	<b>35</b>	
Details of storage trestles for belting	As per 240-55864434		5
Details of water proofing wrapping for belting	As per 240-55864434		5
Description of belt storage and its location	As per 240-55864434		10
Details on roll/reel identification	As per 240-55864434		5
Details of rigging work instruction for belting	As per 240-55864434		10
<b>Quality</b>	<b>Quality control</b>	<b>50</b>	
Description of your quality process w.r.t mixing of the rubber compound.	As per tenderer's quality control		10
Description of your quality process for the construction of the plied carcass or management the steel cords.	As per tenderer's quality control		10
Description of your quality process for the calendaring of the rubber.	As per tenderer's quality control		5
Description of your quality process for the vulcanizing of the conveyor belt.	As per tenderer's quality control		10
Description of your quality process for final inspection of the conveyor belt.	As per tenderer's quality control		10
Confirm X-ray/magnetic scan report for each roll of belt	As per tenderer's quality control		5
<b>General</b>	<b>Scope of supply</b>	<b>15</b>	
Confirm capability to supply belt width up to 2.4 m.	As per scope of supply		5
Confirm conveyor belt delivery lead time of 10 weeks	As per scope of supply		10
<b>Total</b>		<b>100</b>	

**Table 4: TET Member Responsibilities**

<b>Mandatory Criteria Number</b>	<b>TET 1</b>	<b>TET 2</b>	<b>TET 3</b>	<b>TET 4</b>	<b>TET 5</b>	<b>TET 6</b>	<b>TET 7</b>	<b>TET n</b>
1.	X	X	X					
2.	X	X	X					
3.	X	X	X					
<b>Qualitative Criteria Number</b>	<b>TET 1</b>	<b>TET 2</b>	<b>TET 3</b>	<b>TET 4</b>	<b>TET 5</b>	<b>TET 6</b>	<b>TET 7</b>	<b>TET n</b>
1.1	X	X	X					
1.2	X	X	X					
2.1	X	X	X					
2.2	X	X	X					



### **3.5 FORESEEN ACCEPTABLE / UNACCEPTABLE QUALIFICATIONS**

#### **3.5.1 Risks**

**Table 5: Acceptable Technical Risks**

<b>Risk</b>	<b>Description</b>
1.	Tenderers may not have X-ray or Magnetic scanning facilities.
2.	
3.	
4.	
5.	
6.	
7.	

**Table 6: Unacceptable Technical Risks**

<b>Risk</b>	<b>Description</b>
1.	All other risks are unacceptable.
2.	
3.	
4.	
5.	
6.	
7.	

### **3.5.2 Exceptions / Conditions**

**Table 7: Acceptable Technical Exceptions / Conditions**



<b>Risk</b>	<b>Description</b>
1.	Tenderers may have been re-certified after expiry of their SANS certificates and still awaiting new certificates to be issued by the certification authority. A new certificate must be submitted before tender award.
2.	
3.	
4.	
5.	
6.	

**Table 8: Unacceptable Technical Exceptions / Conditions**

<b>Risk</b>	<b>Description</b>
1.	All other exceptions are unacceptable.
2.	
3.	
4.	
5.	
6.	
7.	

## 4. AUTHORISATION

This document has been seen and accepted by:

Name	Designation	Signature
Andrew Matlala	Chief Engineer	
Eugene Venter	Corporate Specialist	
Samu Seleke	Generation Engineering Documentation Controller	

## 5. REVISIONS

Date	Rev.	Compiler	Remarks
Jun 2023	0.1	A R Matlala	First Draft Document to adjudicate tenders for the manufacture and supply of conveyor belts for review process
Jul 2023	0.2	A R Matlala	Final Draft after Comments Review Process
Jul 2023	1	A R Matlala	Final Document for Authorisation and Publication
May 2025	1.1	A R Matlala	First Draft for Comments Review Process
May 2025	1.2	A R Matlala	Final Draft after Comments Review Process
May 2025	2	A R Matlala	Final Rev 2 Document for Authorisation and Publication
May 2025	2.1	A R Matlala	First Draft for Comments Review Process
May 2025	2.2	A R Matlala	Final Draft after Comments Review Process
May 2025	3	A R Matlala	Final Rev 3 Document for Authorisation and Publication
Oct 2025	3.1	A R Matlala	First Draft for review and comments
Oct 2025	3.2	A R Matlala	Second Draft for review and comments
Oct 2025	3.3	A R Matlala	Final Draft after Comments Review Process
Oct 2025	4	A R Matlala	Final Rev 4 Document for Authorisation and Publication
Dec 2025	4.1	A R Matlala	First Draft for Comments Review Process
Dec 2025	4.2	A R Matlala	Final Draft after Comments Review Process
Dec 2025	5	A R Matlala	Final Rev 5 Document for Authorisation and Publication
Feb 2026	5.1	A R Matlala	First Draft for Comments Review Process
Feb 2026	5.2	A R Matlala	Final Draft after Comments Review Process
Feb 2026	6	A R Matlala	Final Rev 6 Document for Authorisation and Publication

## 6. DEVELOPMENT TEAM

The following people were involved in the development of this document:

- Andrew Matlala
- Eugene Venter
- Tiyani Khosa

## 7. ACKNOWLEDGEMENTS

None.

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